# ablishers ideekh THE AMERICAN BOOK TRADE JOURNAL

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NEW YORK, August 20, 1892.

WHOLE No. 1073.

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## Che Publishers' Weekly.

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#### NOTES IN SEASON.

HARPER & BROTHERS have just ready "The Danube: from the Black Forest to the Black Sea," by F. D. Millet, illustrated by the author and Alfred Parsons; and "The Principles of Ethics," by Prof. Borden P. Bowne, of the Boston University.

THE brightly clever story, "The Runaway Browns," by H. C. Bunner, which has been running for the past three months in the pages of Puck, will be published in book form as the initial volume of Puck's Mulberry Series, in which the humorous fiction of that jolly paper is to be permanently preserved.

D. APPLETON & Co. have added "Cross Currents" to their remarkably excellent Town and Country Series. This book deals in a deeply interesting manner with the old, old problem of the irreconcilable claims of love and art upon an earnest woman's life and soul. The heroine is a young, gifted actress, and the scene is laid in modern London society.

THE HOVENDON COMPANY have just ready "The Nobler Sex," by Florence Marryat, discussing the vexed question of the supremacy of sex, said to be fully equal to her successful stories, "There Is no Death" and "A Fatal Silence." They also call attention to their most recent publications, "Actæon," by Laura Daintrey; "The Man in Possession," by "Rita;" "For the Sake of the Family," by May Cromelin, and "The Experiences of a Lady Help," by John Strange Winter.

THE NATIONAL BOOK COMPANY have just issued "Wedded to Sport," by Mrs. Edward Kennard, dealing with the disastrous effect upon a noble woman of life with a morally weak man, and introducing many English hunting scenes; and "Berris," by Katharine S. Macquoid, a story of peaceful country life, said to be full of peculiar interest. Among their more important recent publications are "Appledore Farm," also by Katharine S. Macquoid; "Ralph Ryder of Brent," by "Florence Warden," and "In the Roar of the Sea," by S. Baring-Gould.

HENRY HOLT & Co. have just ready "Practical Ethics," by William De Witt Hyde, President of Bowdoin College, intended "both to satisfy the intellect and quicken the conscience at that critical period when the youth has put away childish things and is reaching out after manly and womanly ideals," and which aims to blend theory and practice of faith and works; and also "Natural History Lessons," in two parts, the first section, treating of shelter, food and clothing, being written by George Ashton Black, formerly teacher in the N. Y. Workingman's School, and the second, covering plants and animals, being by Kathleen Carter, Assistant in Botany at Barnard College.

G. P. PUTNAM'S Sons regret to announce to the purchasers of their edition of the "Talley-rand Memoirs" that two papers printed in the French edition of the fifth and concluding volume have been omitted from the editions appearing in London and New York. These two papers comprise the "retractation" or confession written by Talleyrand the day before his death, for transmission through the Archbishop of Paris to the Pope, and the letter to the Pope that accompanied this "retractation." The responsibility for this omission rests with the French publishers or with the French editor. The translation was prepared in London from proofs furnished for the purpose from the office of the publishers, Messrs. Calmann Levy & Co. proofs were revised for the use of the English translator by the editor of the work, the Duc de Broglie, or under his instructions. The publishers of the American edition, believing these papers to be of special interest and importance, take the ground that American readers of the work are entitled to have the same included in their own copies. They have, therefore, printed a leaflet of four pages containing the two papers in question, and are prepared to furnish the same. on application, to any correspondents who have purchased their edition of the "Memoirs."

#### WEEKLY RECORD OF NEW PUBLICATIONS.

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked c, ed.; translations, c tr.; n, p, in place of price, indicates that the publisher makes no prices, either net or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William, Sizes are designated as follows: F. (folio: over 30 centimeters high); (Q. 4to; under 30 cm.): O. (8vo; 25 cm.); D. (12mo: 30 cm.); S. (15mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fè. (48mo: 10 cm.), Sq., obl., nar., designate square, oblong, narrow books of these heights.

- American state reports, cont. the cases of general value and authority subsequent to those contained in the "Am. decisions" and the "Am. reports," decided in the courts of last resort of the several states; sel., rep. and annot. by A. C. Freeman. V. 25. San Francisco, Bancroft-Whitney Co., 1892, c. '92. 4-1027 p. O. shp., \$4.
- \*Bacon, Selden. A primer in equity pleading and procedure, being a series of lectures delivered before students of the law dept. of the Univ. of Minn. Minneapolis, Hall, Black & Co., prs., 1892. c. 3 l. 116 p. O.
- Bancroft, Hubert Howe. Index to "Chronicles of the builders of the commonwealth: historical character study." V. 1-7, inclusive. San Francisco, Čal., The History Co. [N. Y., Frank M. Derby, 149 Church st.,] 1892. 2-113 p. O. cl., n. p.
- \*Beasley, H: Book of prescriptions; cont. upward of three thousand prescriptions collected from the practice of the most eminent physicians and surgeons, English and foreign. [Also,] A compendious history of the "Materia medica," lists of the doses of all officinal or established preparations, and an index of diseases and remedies. 7th ed. Phil., P. Blakiston, Son & Co., 1892. 600 p. 32°, cl., \$2.25.
- \*Benjamin, J. P. Treatise on the law of sale of personal property; with reference to the American decisions and to the French code and civil law. 6th Am. ed., from the latest Eng. ed.; with Am. notes by Edmund H. and S: C. Bennett. Bost.. Houghton, Mifflin & Co., 1892. c. 12+1053 p. O. shp., \$6.

Bible. Old Testament. Genesis printed in colors, showing the original sources from which it is supposed to have been compiled; with introd. by Edwin Cone Bissell, Hartford, Ct. Belknap & Warfield, 1892. c. 59 p. O. cl., \$1.25.

59 p. O. cl., \$1.25.

A unique and practical method has been adopted in this work to show the positions of higher critics as it respects Genesis. By means of ink of different colors, of which not less than seven kinds are used, not only are the three principal sources from which Genesis is supposed to have been compiled independently displayed, but, in some cases, the alleged source of these sources. Also, passages where the analysis is still in question, and even the part in minutest detail which the ancient editor is conjectured to have had in the work. The particular form of analysis presented is that found in the German work of Kautzsch and Socia; but it is held to be fairly representative of current views. it is held to be fairly representative of current views.

Ashton, and Carter, Kathleen. Natural history lessons. Pt. 1, For primary grades: shelter, food and clothing. Pt. 2 For grammar grades: plants and animals. N. Y., H: Holt & Co., 1892. c. 9+98 p. D.

(Teachers' handbooks.) cl., 54 c.
Pt. 1 presents a course of natural history lessons which children of six and seven may learn by help of experiments with the objects and operations that have so engrossed the man-child in his efforts to feed, clothe and house himself. Pt. 2 presents a course of instruction in botany and zoölogy which, it is believed, possesses the best features of the new science teaching.

Bloede, Gertrude, ["Stuart Sterne," pseud.] The story of two lives. N. Y., Cassell Publishing Co., [1892.] c. '91. 4+302 p. D. (Cassell's sunshine ser., no. 123, extra.) pap., 50 c. See notice, "Weekly Record," P. W., June 6, 1891, [1010.]

\*Brown. I. H. Child's speech-book: a collection of choice pieces in prose and poetry, adapted for children from 5 to 12 years, suitable for home, school, church and public entertainment. St. Louis, Mo., I. H. Brown & Co., [1892.] c. 62 p. S. (Brown's lib. of speakers, no. 4.) pap., 10 c.

Buchanan, Rob. Squire Kate; or, come, live with me, and be my love: an English pastoral. N. Y., Lovell, Coryell & Co., [1892.]

toral. N. Y., Lovell, Coryell & Co., [1892.] c. '91. 324 p. D. (Lovell's illustrated ser., no. 13.) pap., 50 c.
Also published by the same house under the story's original title of "Come live with me, and be my love." A picturesque tale of English pastoral life, with two heroes and two heroines, whose love affairs for a time do not run very smoothly. Catharine and Bridget Thorpe are two sisters, of most opposite characters, who both love the same man. Catharine or "Squire Kate"—a woman of strong character, as vehement in her love as in her hate—is loved hopelessly by her her love as in her hate—is loved hopelessly by her overseer, Geoffrey Doone. The tragic element is fur-nished in a suspected attempt of one sister to poison

\*Bulwer-Lytton, Sir E: G: E. L., [Lord Lytton.] Night and morning. N. Y., F: Warne & Co., 1892. 512 p. 12°, (National novel ser., no. 2.) cl., 50 c.

Cathell, D. W., M.D. Book on the physician himself and things that concern his reputation and success. 10th ed., rev. and enl. Phil., F. A. Davis Co., 1892. c. 4+343 p.

O. cl., net, \$2. The author has carefully revised this the tenth edi-The author has carefully revised this the tenth edi-tion of a well-known work, and has added a great deal of new material that "greater experience and further reflection have dictated." Practical advice to the phy-sician upon his personal conduct, and other matters outside of his scientific requirements, which secure success

\*Cheever, Noah W. Cheever's probate practice, comprising the law and practice of probate courts in the state of Mich.; cont. the entire probate statutes, including the laws of 1891, reprinted and rearranged, [etc.,] with a complete appendix of forms, [etc.] 3d rev. ed. Ann Arbor, The Register Pub. Co., 1892. c. 307 p. O. shp., \$6.

<sup>\*</sup> In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library As ... ration) from books received. Books not reveived are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their record.

Cox, Maria McIntosh. Jack Brereton's three months' service; il. by Mente. Bost., D. Lothrop Co., [1892.] e. 4-274 p. D. cl., \$1.25.

\$1.20.
Jack's father was a soldier, one of the men who went into the army purely from a sense of duty and from love of country, leaving his little family to the care and protection of his oldest son. How the boy who had been duly sworn into home service suddenly became a man in his prudent forethought and his tender consideration of the delicate little mother and the young children, how he worked forthem, watched with them for tidings of the soldier father—in short, how Jack Brereton proved himself a hero is all told in this simple, unstudied, vet intensely realistic story. simple, unstudied, yet intensely realistic story

\*Davis, W: T. Days afield on Staten Island. Staten Island, published by the author, W: T. Davis, 1892. 132 p. 16°, cl., 90 c.

Dickens, Mary Angela. Cross currents: a novel. N. Y., Appleton, 1892. 3+340 p. D. (Appleton's town and country lib., no. 99.)

cl., \$1; pap., 50 c.
A careful character-study of a young girl who possesses great dramatic genius, and who is tempted for a short time to sacrifice her career to her love for a a short time to sacrifice her career to her love for a fine, manly, but unintellectual young fellow who has asked her to be his wife, and at the same time expressed his wish that she will give up the stage. The background is taken from London fashionable and theatrical life. Artists and actors play their part, the strongest influence in Selma Malet's life coming from John Tyrrell, a famous English society actor, evidently drawn from life. The writer is the granddaughter of Charles Dickens

\*Ewald, C. A., M.D. Diseases of the stomach: authorized tr. from the 2d German ed., with special additions by the author, by Morris Manges, M.D. N. Y., Appleton, 1892. 497 p. 8°, cl., subs., \$5; shp., \$6.

Ford, Paul Leicester, ed. Essays on the constitution of the United States published Essays on the

constitution of the United States published during its discussion by the people, 1787–1788. Brooklyn, N. Y., Historical Printing Club, 1892. 6+424 p. O. cl., \$5. Contents: The letters of "Cassius," by James Sulivan: The letters of "Agrippa," by James Winthrop; Replies to "A Massachusetts landholder," by Elbridge Gerry; Letters of "A landholder," by Wi Williams; The letters of "A dandholder," by Wi Williams; The letters of "A countryman" and of "A citizen of New Haven," by Roger Sherman; The letters of "Cato," by G: Clinton; The letters of "Casan," by Alexander Hamilton; The letters of "Casan," by Alexander Hamilton; The letters of "Casan," by Hugh Henry Brackenridge; A letter of "Caution," by Samuel Chase; A letter of "A friend to the Constitution," by Daniel Carroll; A letter of "A plain dealer," by Speneer Roane; Remarks on the Constitution, by Hugh Wilhamson; A letter of "A steady and open Republican," by Charles Pinckney.

\*Fox, Wilson, M.D. Treatise on diseases of

\*Fox, Wilson, M.D. Treatise on diseases of the lungs and pleura; ed. by Sidney Coupland, M.D. Phil., P. Blakiston, Son & Co., 1892. 1200 p. il. 8°, cl., \$10.

\*Fuchs, Ernest. Text-book of ophthalmology: authorized tr. from 2d enl. and imp. German ed. by A. Duane, M.D. N. Y., Appleton, 1892. 8°, cl., subs., \$5; shp., \$6.

\*Gowers, W. R., M.D. Manual of diseases of the nervous system. 2d ed., rev. and enl. V. 1, Diseases of the nerves and spinal cord. Phil., P. Blakiston, Son & Co., 1892. 616 p. 8°, cl., \$3.50

\*Halliday, G: Notes on design of small dynamos. N. Y., Spon & Chamberlain, 1892.

79 p. pl. 8°, cl., \$1.

\*Herman, G. Ernest, M.D. First lines in midwifery: a guide to attendance on natural labor, for medical students and midwives. Phil., Lea Brothers & Co., 1892. 198 p. il. 12°, (Students ser. of manuals.) cl., \$1.25. \*Hocking, Jos. Zillah: a romance. N. Y .. Ward, Lock, Bowden & Co., 1892. 435 p. 12°, cl., \$1.

Hyde, W: De Witt, D.D. Practical ethics. N. Y., H: Holt & Co., 1892. e. 10+208 p. D. cl., 89 c.

A clear-cut presentation of duties to be done, virtues to be cultivated, temptations to be overcome, and vices to be shunned. An excellent blending of theory and practice, of faith and works, for the study of boys and girls putting away childish things.

\*Jamieson, W. Allan. Diseases of the skin: manual for students and practitioners. 3d ed., rev. and enl. Phil., Lea Bros. & Co., 1892. 656 p. il. 8°, cl., \$6.

Lee, Vernon. [pseud. for Violet Paget.] Vanitas: polite stories. N. Y., Lovell, Coryell & Co., [1892.] c. 276 p. D. (Lovell's international ser., no. 216.) cl., \$1: pap.,

Three frivolous, fashionable women are the heroines of these three stories—"Lady Lal," "A wordly woman" and "The legend of Mine. Krasinska." Around the brief episodes in which they figure the author has woven, she says, "some of the least frivolous thoughts that have ever come into her head." The shortcomings of her characters seem to be "less a fault than a metotrum". misfortune.

\*Linton, W. J. The masters of wood-engraving. New Haven, Ct., W. J. Linton, P. O. Box 1139, 1892. 229 p. il. f°, cl., subs. net, \$50. Large-pap. ed., with additional il., large f°, cl., subs., net, \$100.

\*Marcy, H: O., M.D. The anatomy and surgical treatment of hernia. N. Y., Appleton. 1892. il. 4°, hf. mor., subs., \$15.

\*Maryland. The law of real property and leasehold estates, abridged from lectures delivered to the law school of the University of Maryland, by R: M. Venable. Balt., Press of I: Friedenwald, [1892.] c. 64+ 5+2 p. O. cl.

\*Mathers, Jos M., M.D. Treatise on diseases of the rectum, anus and sigmoid flexure. N. Y., Appleton, 1892. 535 p. 8°, cl., subs., \$5; shp., \$6.

\*Morgan, Nina Lillian. A slumber song: a story of a young girl, by a young girl, for young girls, and all girls and boys, young or old. Chic., New Era Publishing Co., 1892. 12°, cl., \$2; vellum, \$1.25.

Morrison, Rev. Theodore N. Prayers for daily use and for the holy communion. Wilwaukee, Wis., The Young Churchman Co., 1892. 2+68 p. T. cl., net, 20 c.

\*Muskett, Philip E., M.D. Prescribing and treatment in the diseases of infants and children. Phil., P. Blakiston, Son & Co., 1891 [1892.] 293 p. 32°, cl., \$1.75.

\*Nevins, Winfield S. Witchcraft in Salem village in 1692; together with some ac-count of other witchcraft persecutions in New England and elsewhere. Salem, Mass., North Shore Pub. Co., [Bost., Lee & Shepard,] 1892. 272 p. 16°, cl., \$1.25.

\*New Jersey. Acts of the 116th legislature and 48th under the new constitution. Trenton, N. J., MacCrellish & Quigley, st. prs., 1892. 597 p. O. shp., \$2.

\*New York. Business corporations law, together with the stock corporation law, the general corporation law, and other laws

concerning business corporations, with introduction, notes and forms by Dwight Arven Jones. N. Y., Baker, Voorhis & Co., 1892. c. 5+120 p. O. pap., \$1.

- \*New York. Code of criminal procedure as amended, including 1892; with notes of decisions, a table of sources, complete set of forms, and a full index. 11th rev. ed. N. Y. and Alb., Banks & Bros., 1892. c. 25+ 551 p. S. shp., \$2.
- \*New York. Code of criminal procedure, as amended to, and including, 1891. 6th ed., with references to decisions, by C. D. Rust. N. Y., S. S. Peloubet, 1891. c. 8+248p. S. shp., \$2.
- \*New York. Penal code, as amended to, and including 1891, with references to decisions. 6th ed., by C. D. Rust. N. Y., S. S. Peloubet, 1891. c. 8+198 p. S. shp., \$1.50.
- \*New York state reporter, cont. all the current decisions of the courts of record of N. Y. state, [etc.;] ed. by W. C. Gibbons. V. 44, with index and table of cases. Alb., W. C. Little & Co., 1892. c. 6+34+1008 p. O. shp., \$3.50.

Newberry, Fannie E. Sara, a princess. Bost., Bradley & Woodruff, [1892.] c.

304 p. D. cl., \$1.25.

Astory of life on the Atlantic coast, giving many of the peculiarities of an interesting people. The heroine is a fisherman's daughter who has had the benefit of some education. Left orphaned when a mere girl, with a young family dependent upon her, she never forgets in the hardest straits her high aims and glowing aspirations. ing aspirations.

- Pennsylvania. Supreme ct. Reports, v. 146, by Boyd Crumrine, st. rep.; v. 31, cont. cases decided Jan. term, 1892. N. Y. and Alb., Banks & Bros., 1892. c. 24+702 p. O. shp., \$3.50.
- \*Poems in autograph: fac-simile of originals. Chic., American Publishers' Assoc., 1892. 350 p. 8°, hf. mor., subs., \$5.
- Potapehko, N. H. The general's daughter; tr. by W. Gaussen. N. Y., Cassell Publish-ing Co., [1892.] c. 2+321 p. D. (Cassell's sunshine ser., no. 126 extra.) cl., 75 c.; pap.,

A young Russian girl who has led the conventional, fashionable life of well-to-do young women of good position in large cities is forced by her father's dishonesty and crime to accept the position of school-teacher in a little village on the wild plains of Russia. After arriving, with her mother in the most rebellious humor, she finds the diary of her predecessor, the general's daughter, whose memory is revered among children and parents. Manitchka learns to long for higher motives in life, and is more and more repelled by her frivolous, pleasure-seeking mother. The end is tragic.

- \*Powell, Tallulah Matteson. An English girl in America. Chic., F. T. Neely, 1892. 137 p. 16°, cl., \$1; pap., 25 c.
- \*Pratt, Sarah Wilder. Tim's fairy tales. Chic., New Era Publishing Co., 1892. il. 12°, cl., 60 c.
- \*Sabin, Jos. Bibliotheca Americana: a dictionary of books relating to America, from its discovery to the present time. Pts. 115-116, Simms to Smith. N. Y., Sabin, 21 and 23 Ann st., N. Y., 1892. c. 5-196 p. O. pap., \$5.
- St. Felix, Marie. A little game with destiny.

N. Y., Saalfield & Fitch, 1892. c. 152 p.

N. Y., Saalfield & Fitch, 1892. c. 152 p. D. pap., 50 c.

The girl who plays "the little game with destiny" confides her repulsive history to the pages of her journal, She is but sixteen when her story begins, and for several years afterwards leads a dual life. To her parents, rich Boston people of social importance, she is an innocent school-girl pursuing her studies. To a certain fast set she is "Mrs. Gammell," the mistress of an elderly married man who has ruined her, and a reckless drinker and gambler. Her career henceforth is a downward one to the end, no detail of which is spared the reader. The story is said to be "a vivid picture of what is happening about us every week in the year."

- \*Seeger, Eugene. Chicago, die Geschichte einer Wunderstadt, 1837, 1871, 1893. Chic., Eugene Seeger. [Chic., Koelling & Klap-penbach,] 1892. 488 p. il. 8°, cl., \$2.
- Smith, Goldwin. A trip to England. N. Y., Macmillan & Co., 1892. c. 136 p. T. cl.,

A few of the subjects touched upon by the author A rew of the subjects touched upon by the author are: Historical Britain; the Celts; Roman England; Saxon England; England in the Middle Ages; the cathedrals; the monasteries; old city walls; Elizabethan manor houses; the age of the Stuarts; the universities; the great public schools; the royal palaces; the English climate; London society; suburban life, etc.

Smith, Rev. Ja. Words of comfort. Special ed. for the Grand Army of the Republic; with introd. by Rev. Frank Otis Ballard. N. Y., American Tract Soc., 1892. 64 p. por. S. cl., 40 c.

Brief comments on texts of scripture designed to afford comfort to persons in trial and affliction.

\*Southern reporter, v. 10, cont. all the decisions of the supreme courts of Ala., La., Fla., Miss. Permanent ed. Oct. 28, 1891–May 25, 1892; with tables of southern cases published in v. 81 and 82, Ala. reports; 27, Fla. reports; 43, La. annual reports; 64, Miss. reports; 45, La. annual reports; 48, Miss. reports; a table of statutes, cited and construed, is given in the index. St. Paul, West Pub. Co., 1892. c. 12+1053 p. O. (National reporter system, state ser.) shp.,

United States. (State Department.) Bureau of the American Republics. Bulletin no. 34, Venezuela. Washington, D. C., [Government Print. Office, 1892.] 4+199 p. por.

ernment Frint. Office, 1892.] 4+199 p. por. il. maps, pap., n. p.

Contents: Physical geography and early history; Government and civil institutions; Finances, commerce and immigration; Political divisions and principal cities; The cities of Caracas and La Guayra; Agriculture, forestry and stock-raising; Mineral products; Transportation and communication. In an appendix, Declaration of Independence and constitution; Mining law; Immigration law; Commercial directory, and Duties on imports. Duties on imports.

Weaver, J., (Bp.) Practical comment on the confession of faith of the church of the United Brethren in Christ. Dayton, O., United Brethren Publishing House, [W. J.

United Brethren Publishing House, [W. J. Shuey,] 1892. c. 3+185 p. D. cl., 75 c.

The author, by quoting several of the old creeds of the United Brethren in Christ, sketching their history and detailing the important offices they have performed in the past history of the church, has outlined in a concise form for this church, and especially for her younger ministers, a vast amount of information of great importance; and as a suggestion to further study, has opened an Illimitable field of investigation for the student.—Preface.

\*Wright, J: A. How to get good judges: a study of the judicial systems of the states, with a plan for a scientific judicial system. San Francisco, Cal., The Carson Co., 1892. 85 p. 12°, cl., 75 c.

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# Che Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

AUGUST 20, 1892.

The editor does not hold himself responsible for the views expressed in contributed articles or communications. All matter, whether for the reading matter columns or our advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue

Books for the "Weekly Record," as well as all infor-mation intended for that department, must reach us by Tuesday morning of each week.

In case of business changes, notification or card should be immediately sent to this office for entry under "Busi-ness Notes." New catalogues issued will also be men-

tioned when forwarded.

tioned when forwarded.
Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers depend on the Weekly solely for their information. The next important reason is that the Record of New Publications of The Publishers? Weekly forms the basis of "The American Catalogue" and so the basis of all trade bibliography in the United and so the basis of all trade bibliography in the United

" Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."-LORD BACON.

#### POLITENESS IN BUSINESS.

One of the largest and most successful retail houses of New York City furnishes its employees with a set of rules, among which the following is the one most rigorously insisted upon, as it has been found to contribute more to the success of their business than probably all the others put together:

"Be invariably polite and obliging to every one, not only for the benefit of the company. but your own good. Remember that civility, while it may be one of the scarcest articles in the market, is also one of the cheapest, and the net profit on it to you, in the end, will be greaternot only from a social and moral point of view, but in dollars and cents-than on anything else you may have to offer a customer."

This is a sentiment which we firmly believe it will pay every business man and his clerks to learn by heart and to make it the rule of their Pleasant manners are of the most inestimable value to business men, and especially to those who are brought into direct contact with the public. In the retail line many a business has suffered materially, while others have been entirely ruined by the inability of the proprietor to show a pleasant face continually while being subjected to a badgering by a half-dozen whimsical and shallow-brained customers. A customer may be fully aware that one may "smile, and smile, and be a villain," and that a courteou- disposition and affable manners may be no criterion

of a person's character; that, in fact, he stands more of a chance of being cheated by the polite dealer than by one of morose and surly temper: yet such is human nature that nine out of tenpeople, particularly those of the gentler sex, would actually prefer, if they had a choice, to be cheated by a pleasant-mannered man, rather than to patronize a surly, disagreeable dealer of the most undoubted integrity.

And yet one frequently finds enterprising dealers who are punctilious in the matter of stock and its display, and who are strenuous in their efforts to extend their trade by every channel open to them, who allow that trade to be hampered and new patrons repulsed by neglecting so small an essential as common politeness.

Affability and pleasant manners do not by any means imply servility, and there can be no excuse for the dealer or clerk who fails to display them in the interests of the business. Politeness is one of the few weapons that the small dealer especially has at his command to meet the competition of larger dealers, as the larger the business the greater number of assistants required, and the less chance of the customers being treated with uniform deference-clerks being apt to be more wanting in this respect than the proprietors of stores. Those who doubt our assertion that this advantage is not fully utilized by the average retail dealer will find by observation that our remarks are not altogether founded upon theory.

#### ON THE ADVERTISING OF BOOKS.

JEANNETTE L. GILDER, editor of The Critic, in a recent issue of Printers' Ink makes the following sensible remarks on the subject of pubadvertising:

Publishers not infrequently complain that the advertising of books is about the only advertising They cannot dethat must not be sensational. vise catchwords such as "You touch the button, we do the rest," nor would they care to dwell upon "That tired feeling" after reading a book: it may be felt by the reader, but must not be mentioned by the publisher. A publisher may not even advertise " Bargains in books," though there is nothing to prevent the bookseller from doing so, no matter how little the publisher may like it.

The one glaring attempt to advertise a book sensationally that I can recall was that in which Walt Whitman's "Leaves of Grass" was described by an enterprising young man in a publisher's house as "a daisy—and don't you forget it." The person who didn't "forget it" was the young man, whose employers dispensed with his services immediately after the appearance of this startling announcement.

There has been something of a break from the old methods of advertising made by The Century Company, Scribner's, the Ladies' Home Journal and the publishers of Webster's Dictionary. These concerns have adopted ornamental borders for their advertisements that are very picturesque in a decorative way. Scribner's Magazine has gone so far as to use a catch phrase: "When in

doubt, buy Scribner's," which is sure to catch the eye, as any oft-repeated phrase is. But this may be done with a magazine more easily than with a book.

Some seven or eight years ago the Cassell Publishing Company, then Cassell & Co., Ltd., advertised a novel by means of "sandwich men." The idea was not regarded as "legitimate advertising" by more conservative firms, but it had the effect of attracting attention not only to the book but to the house, for authors who were interested in the sales of their books said, "Hello! Here's a publisher who goes in for pushing our wares. Let's try him!" To flood the country with life-size lithograph portraits of their authors was another scheme of this house, and the boardings of the principal cities were gay with the portraits of Max O'Rell, Chauncey M. Depew and Ward McAllister.

As a rule, books that are sensationally advertised are not worth buying. The schemes for "guessing the author" and "guessing the title" that some firms have employed to sell their books have not, I fancy, succeeded in their object. A publisher may, however, employ unusual methods legitimately, it seems to me, and I never could understand the want of variety in book advertising. I do not think that black-faced type or grotesquely arranged letters do any good in the advertising of books, for they merely attract attention to the bad taste of the publisher. The well-displayed, well-worded advertisement is the one that does the most effective work. Publishers make a great mistake when they crowd too much matter into a given space. It is money thrown away. I can readily understand the temptation to do it, but it should be resisted. One of the most effective advertisements now before the "The Blankford public is of a certain shoe. Shoe" is all the reading-matter, and it is given generous space on all sides, so that no one in taking up the paper that it is in can fail to see it. Suppose that the same space was filled with glowing descriptions of the shoe and testimonials from Tom, Dick and Harry indorsing it: the advertisement would be lost and the money spent for it thrown away.

I believe that there will be more effective means invented for advertising books before long, and whatever it is I should like to have a patent on it, for it will fill "a long-felt want." It must not be too sensational; no portrait of the author, with, for example, "Yours for fame, W. D. Howells." below it; or "Take a Book Home in a Box," or 'If You Are a Lover Read 'Pansies of Passion,'" or "Rudyard Kipling, Fresh Every Hour." Book advertising must be done decorously, there is no doubt about that, but it can be done more strikingly than it is to-day.

I have always had a theory that an author could write the best summary of his book for advertising purposes, but some experience I have had recently has knocked this theory on the You may think that publishers sometimes overstep the bounds of modesty in puffing their books, but they are nothing to some of the puffs I have seen written by the author's own hand. recall an instance in which the author so far put himself in the place of the advertiser as to speak of his book as a "great production" and a "masterly setting forth of the case," etc., etc., etc., ad nauseam. I suppose that, while he deprecated such egotism, he thought it was the proper thing to do in the circumstances. In the same way I remember a lady of refinement who went upon the stage, and who, in her effort to be "professional,"

far exceeded the limit of modesty set by the veterans of the stage. Her intentions were excellent, but she didn't know just where to draw the line. So with the author in question. He thought it "business" to forget himself in puffing his work.

Advertising may be made an art, and where it is, the "artist" will find that his profession pays him much better than that of most professors of the art that is spelled with a capital A.

#### E. L. KELLOGG & CO.'S NEW BUILDING.

Many of the leading daily papers in various parts of the country have shown great enterprise in erecting fine buildings for their offices. But few of the publishing houses have turned their attention to this idea, and therefore the new building, just started at No. 61 on the north side of East 9th Street, near Broadway, for the offices of E. L. Kellogg & Co., educational publishers, deserves special notice. We present a cut reduced from drawing by the architect. The



front of the basement and first story are to be of Indiana limestone, tool-dressed. The rest of the front is mottled brick and terra-cotta matched and specially modelled. The roof is of chocolate-colored tiles. The size of the building is 26 x 86 feet, with basement covering full lot, 92 feet deep. A sixth story has been added showing dormer-windows in roof, not in drawing. The building is to be equipped with fine plumbing on each floor, hot-water heating, plate-glass windows; seven open fireplaces and electric elevator and lighting. The offices of the publishers are to be fitted up to correspond with the interior finish. A novel feature is the flooring of so-called mill construction. The original drawing has been for some time on exhibition at the Alaine Club.

#### A NEW WAY TO SELL BOOKS.

An enterprising grocer, according to the New York Herald, has discovered a novel and highly successful way to secure and retain the custom of all the servant-girls in his neighborhood. bought at the price of waste-paper a large quantity of yellow-covered "penny dreadfuls" and uses the single sheets for wrapping purposes in such a manner as will enable the girl after a certain amount of trade to secure the complete story. Some very strange dialogues can be heard in the store. The following will suffice for examples:

"A loaf of bread, please, and wrap it in 'The Orphan's Woe,' page No. 5."
"A lamp-chimney, and give me the 'Blind

Man's Curse,' third sheet."

"Oh, my dear sir!" pleads another girl, "couldn't you give me another copy of 'Slim Jim, the Boneyard Terror'? Our dog has eaten the

"Why, how was that?"

"Well, you see, sir, my missus did not know the value of the story and wrapped some scraps in it for the dog, and he swallowed the whole lot,

paper and all.'

"Here, miss, is your soap," continues the grocer, turning to a third customer. "And please observe the wrapper. It contains the thrilling story of 'The Crimson Stain, or, the marble bride.' You shall have the continuation when you come again." And, turning to his assistant, he continues: "Here, Hans, mark down the lady for 'The Crimson Stain,' second sheet. She has bought the soap."

#### NOTES ON AUTHORS.

PRINCESS PAULINE METTERNICH, who is well known in aristocratic circles on the Continent, and especially in Paris and Vienna, is said to be about to publish her reminiscences.

IT is thought that after Mr. Justin McCarthy finishes his history of the Georges-two more volumes of which are yet to come-he will take into consideration the matter of writing a history of modern Irish politics.

FRANK STOCKTON, it is reported, intends to write a book about England as a result of the long visit he has been paying to that country. He has made a special study of the London cabman, and is much struck with the amount of humor he finds in that worthy.

THE Rev. S. J. Stone, the author of "The Church's One Foundation" and other well-known hymns, is engaged on a religious novel. Mr. Stone long devoted himself with rare self-sacrifice to clerical work in the East End, refusing to be tempted away by offers of preferment.

An American woman is the author of "Green Tea," a novel which was published in London not long ago and found an immediate success. "V. Schallenberger," the name on the title-page, according to the N. Y. *Tribune*, means Vista Schallenberger Simmons, the wife of Edward Simmons, the artist. This young lady is herself an artist as well as a writer.

AFTER the publication of "Le Docteur Pascal," on which he is now at work, M. Zola intends to write a book based on studies he will make at Lourdes. In September he intends to visit the place, going on one of the "pilgrim's trains," and taking notes from his own observations. He

made a similar visit to Lourdes last year, and was amazed to find people who were dying around him retaining their faith till the last in the healing power of the waters. Another novel which M. Zola has in contemplation will turn upon the decrease of population in France.

#### BUSINESS NOTES.

BALTIMORE, MD.-S. W. Harman, who for many years kept his book business at 14 East Fayette Street, has been obliged, on account of the widening of the streets in that portion of the city, to remove to 320 North Charles Street.

CINCINNATI, O.—John M. Scudder & Sons have succeeded to the firm of John M. Scudder, and will continue the publication of eclectic medical works at the old stand, 228 West Court

LAKE CITY, FLA. - S. B. Thompson, bookseller, according to the American Stationer, has been closed out by the sheriff.

NAPA, CAL.-L. M. King has succeeded to the business of W. L. Burbeck, booksellers.

NEWTON, IA. - Dickson Brothers, booksellers have sold out to W. N. Merritt.

PEORIA, ILL.—Brown, Page & Hillman Company have sold to Jacquin Book and Music Company their entire stock of books, stationery, music and news, retaining only such goods as are exclusively connected to the piano and organ department. The business will continue as before, the two firms using the same building, at 309 Main Street, in common. Mr. Jacquin having had entire control and buying all the goods in this department for the past four years, is not a stranger to the book trade.

SEWARD, NEB .- J. S. Kittle, bookseller, has sold out to Fred Bruce.

#### JOURNALISTIC NOTES.

Blackwood's Magazine for August (Leonard Scott Publishing Co.) contains a review of the Riverside Edition of the works of Oliver Wendell Holmes, which criticises in detail all his bestknown writings.

A VERY interesting paper in the September Scribner, on "The Education of the Blind," is contributed by Mrs. Frederic R. Jones. She has studied very carefully the development of the various modes of instruction, and with the illustrations gives the reader an intelligent idea of the progress of improvement in the methods of printing, writing, musical notation, etc., that have opened the outside world to the sightless.

#### PICK-UPS.

AT THE SEASHORE.—He: Heavens, sister! what are those great books? They'll nearly fill your trunk. Sister: Why, Dun and Bradstreet blue-books. One cannot guess the standing of people here, you know .- Judge.

THE PLAGUE OF CUSTOM. - Von Schubbel: I just wish to leave these few short stories with the editor. What is customary? I've never done any work for the papers before. Office Boy: Well, it's the general custom to leave 'em, an' then come back in a day or two-an' get 'em.-

#### LITERARY AND TRADE NOTES.

"LESSONS in Right Doing," v. 2, by Emma L. Ballou, one of March Bros.' most notable educational publications, was, through erroneous information furnished us, credited to William Beverley Harison in our Educational Catalogue of 1892.

CHARLOTTE M. YONGE'S next story will be entitled "The Cross Roads, or, a choice in life," a story for young women and older girls. Thos. Whittaker will publish it Sept. 1. He will also issue "Imogen, or, only eighteen," by Mrs. Molesworth.

LOVELL, CORYELL & Co. have just issued an edition in paper of Marie Corelli's "The Soul of Lilith," the story founded on the mystical lore of the Orient, which was so favorably received by the critics last spring. They also call attention to their newest books, "Vanitas," by Vernon Lee; "A Creature of the Night," by Fergus Hume; and "Squire Kate," by Robert Buchanan.

HOUGHTON, MIFFLIN & Co. have in preparation the volume of poems by Clinton Scollard which he names "Songs of Sunrise Lands," suggestions of his travels in Egypt, Syria and Greece. Mr. Whittier has gathered the poems he has written since the publication of "Saint Gregory's Guest" in 1886. They will be issued by Houghton, Mifflin & Co. early in the autumn under the appropriate but somewhat pathetic title "At Sundown." Mr. Garrett has made several attractive illustrations for the volume.

THE UNIVERSITY PUBLISHING Co., New York and New Orleans, have just added to their school text book publications the *Practical Educational Series*, comprising the following books: Hansell's "School History of the United States" and "Higher History of the United States;" Hempstead's "History of Arkansas;" Nicholson's "Arithmetics;" Chambers' "Book-keeping," etc. The University Publishing Co. has established a branch office with Messrs. F. F. Hansell & Bro., the former publishers of the series, and all their publications may be obtained through this agency.

JAMES J. CHAPMAN, Washington, D. C., has in press "Military Government and Martial Law," by William E. Birkhimer, First Lieut. and Adjt. Third United States Artillery. The work points out the distinction between the rights, duties and responsibilities of military officers when exercising authority over the civil community, first abroad and then at home. It was the result of martial-law experiences years ago, and the recent events at Homestead show that the subjectmatter has lost none of its importance. Intended to be a practically useful manual for military officers.

\*J. R. Weldin & Co. have almost ready "Early History of Pittsburg, Pa.: Fort Pitt," which contains the complete journal of Celeron, 1749, with notes by the late William M. Darlington; Major Grant's letter to General Forbes on the affair of Sept. 14, 1758; Colonel Boquet's letter to General Forbes, Sept. 23, 1758; the journal and letters of Captain S. Ecuyer, Commandant at Fort Pitt, 1763; life of General James O'Hara, including letters from General Henry Knox, S. Hedgton, Generals Wayne and Wilkinson, Alexander Hamilton, Timothy Pickering, etc., etc., from originals in possession of the family. A large Whatman paper edition, limited to one hundred copies, will also be issued.

Benziger Brothers have in press, "The Sacramentals of the Holy Catholic Church," by Rev. A. A. Lambing, LL.D.; "Socialism," by Rev. Victor Cathrein, S. J.; a chapter from the author's "Moral Philosophy," edited by Rev. James Conway, S. J.; "Analysis of the Gospels of the Sundays of the Year," from the Italian of Angelo Cagnola, by Rev. L. A. Lambert, LL.D., author of "Notes on Ingersoll," etc.; "A Primer for Converts," by Rev. John T. Durward; a German-English edition of Deharbe's large catechism, with the German and English versions on opposite pages; "Meditations for Advent," by Rev. R. F. Clarke, S. J.; and a new edition of Müller's "Catholic Priesthood." They have in preparation: "Words of Wisdom," a concordance to the Sapiential books.

E. & J. B. Young & Co., New York, supply to the trade a pamphlet on English copyright, entitled "Copyright Law Reform," by J. M. Lely, published by Eyre & Spottiswoode, London. The author is a member of the Copyright Committee of the London Authors' Society, and his purpose has been to present a description of the scope and object of the Monkswell copyright bill, presented to Parliament in 1890. He gives the leading features of the existing law, points out its defects, summarizes the remedies proposed in the bill, devotes separate chapters to "The Copyright Commission," "The Manners and Other Bills" and "Lord Monkswell's Bill," and concludes with an appendix containing the Treasury minutes on government copyright, the articles of the Berne Convention, and the text of the American Copyright Bill.

"What America Owes to Woman" is the title of a work being prepared for the Woman's Department of the World's Columbian Exposition, by Lydia Hoyt Farmer, author of "The Life of Lafayette," "A Short History of the French Revolution," "A Knight of Faith," "A Moral Inheritance," "Famous Rulers and Queens," etc. This work by Mrs. Farmer will be divided into the following topics: What America Owes to Isabella of Castile; To Madame Lafayette; To the Women of the American Revolution; To the Women of the Sanitary Commission of the Civil War; To the Wives and Daughters of Presidents, Statesmen, Citizens and Pioneers; To Women Writers; To Women Philanthropists; To Social Leaders; To Women Teachers; To Women Workers. As it is desired to make this a book of general interest, if any one can furnish an item regarding women in any of these departments, either personal facts of interest or statistics of the number of women engaged in philanthropy, education or any line of labor, mental or physical, they will confer a favor by sending the item to Mrs. Lydia Hoyt Farmer, 781 Prospect Street, Cleveland, Ohio.

The report has now been confirmed that Mrs. Rylands, the widow of the millionaire member of Parliament, who recently purchased the famous Althorpe library of Lord Spencer, purposes to give this immensely valuable possession, augmented by modern books to the value of £20,000, to the city of Manchester. In addition to the priceless gift Mrs. Rylands will furnish the library to store it, and has already bought the site on which she intends to erect suitable buildings. Mrs. Rylands is perpetuating her husband's memory in strict accordance with his wishes.

TERMS OF ADVERTISING.

TERMS OF ADVERTISING.

Under the heading "Books Wanted," subscribers only are entitled to a free insertion of five lines for books out of print, exclusive of address (in any issue except special numbers), to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents per line, and amount should be enclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents ber line.

ments from non-subscribers, must be paid for at the ratiof 10 cents per line.

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents per line for each insertion. No deduction for repeated matter.

Under the heading "Books for Exchange," the charge is 10 cents per line. No deduction for standing matter.

Under the heading "Situations Wanted," subscribers are entitled to one free insertion of five lines. For repeated matter and advertisements of non-subscribers the charge is 10 cents per line.

peared minier and advertisements of non-suoscrivers the charge is to cents per line. All other small advertisements will be charged at the uniform rate of to cents per line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

munications.

Parties desiring to receive answers to their advertisements through this office must either call for them or enclose postage stamps with their orders for the insertion of such advertisements. In all cases we must have the full address of advertisers as a guarantee of good faith. Houses that are willing to deal only on a cash-on-delivery basis, will find it to their advantage to put after their firm-name the word [Cash].

#### BOOKS WANTED

In answering, please state edition, condition, and price, including postage or express charges.

ACKERMANN & BYLLER, 86 5TH AVE., CHICAGO, ILL. Reports and other publications in any language on any former Expositions.

Am. Mag. Exchange, Schoharie, N. Y. Cosmopolitan, 1886 and '89. Arena and Forum, cheap. Current History, nos. 1, 2, 3, 4.

BRENTANO'S, 124 FIFTH AVE., N. Y. [Cash.] Dramatization of Scott's Marmion, by J. N. Barker.

CADBY'S OLD BOOKSTORE, 357 B'WAY, TROY, N. Y. American Almanack for 1840, 120.

C. N. CASPAR, 437 E. WATER ST., MILWAUKEE, WIS. 2 copies Babbitt, Health Guide. Libermore, Commentary of the Gospels, 2 v.

ROBERT CLARKE & Co., CINCINNATI, O. Woodland Notes, by Maurice Thompson. The Book Lover's Encheiridion. Bret Harte's Heathen Chinee, il., pamphlet. Jas. R. Osgood & Co., 1871.
Ennui, a Novel, by Miss Edgeworth.

G. H. COLBY & Co., LANCASTER, N. H. [Cash.]
Joaquin Miller's The Baroness of New York, pub. about Books upon the White Mountains.

CRANSTON & CURTS, 57 WASH'N ST., CHICAGO, ILL. The Methodist, by Miriam Fletcher. 1859.

DAMRELL & UPHAM, 283 WASHINGTON ST., BOSTON, MASS. Life of Annie Keary, pub. by Macmillan.

Open Fireplaces, pub. by Houghton.

Edwin W. Dayton, 641 Madison Ave., N. Y. Mrs. Gatty's Parables of Nature. Demography, by Albert Leffingwell.

DES FORGES & Co., 98 WISCONSIN ST., MILWAUKEE, WIS. Cash.]

Ella Wheeler Wilcox, Shells.

Dodd, Mead & Co., 5 E. 19TH St., N. Y. Heidenmauer.

2 copies Deerslayer. Jack Tier. Ways of the Hour.

WM. DOXEY, 631 MARKET ST., SAN FRANCISCO, CAL. Lamartine, Stone Mason of Saint Point, trans. Harper & Bros.

Lamartine, Five d'Aliza, tr. by G. Perry. Hurd &

Houghton. Marshall, Life of Washington.

G. Dunn & C., 22 W. 6TH ST., ST. PAUL, MINN. Coopbeare and Howson's Life of St. Paul. V. 1, 2 and 3 Medical, and v. 2 and 3 Surgical, of the Medical and Surgical History of the War. Goodwin's Turf Guide, 1886.

E. P. DUTTON & Co., 31 W. 23D St., N. Y. West Point and the Military Academy, by E. S. Farrow. Karl's First Days.
Prescott's Charles V., 1st ed.
Punchinello, and Other Stories. Quincey Lexicon. S. B. FISHER, 143 STATE ST., SPRINGFIELD, MASS [Cash.] Beecher, H. W., Morning and Evening Exercise.

FLEXNER BROS., 330 4TH AVE., LOUISVILLE, KY. Caldwell's Agricultural Chemical Analysis.

FREE PUBLIC LIBRARY, JERSEY CITY, N. J. Ethan Allen's Reason the Only Oracle of Man.

GAY & BIRD, 27 KING WILLIAM ST., STRAND, LONDON. Scientific American, vol Jan. to June, 1880, complete with index, bound or in nos.
Whitman's Research of Microscopical Anatomy, etc.

Tyron's Conchology, 3 v., plain plates.

F. E. GRANT, 7 W. 42D ST., N. Y.

White's History of Georgia.
Capital Punishment, by William Palen.
Magazine of American History, v. 1.
Wilcox, History of the Mexican War. Wilcox, History of the Breatan War. Bibliotheca Hamiltonia, ed. by P. L. Ford, Gauthier, Travels in Spain. Travels in Ceylon, by Haeckel. Parables from Nature, Gatty.

Parables from Nature, Gatty.
Granby, A Novel.
Tynley Hall, not the work by Hood.
Down the Bayou, Mary A. Townsend.
Horace in London, by James Smith.
Marjorie Bruce's Lovers.
The Dragon Image and Demon, by H. C. Dubose.
The Cross and the Dragon, by H. C. Henry.
Every-Day Life in China, by E. Joshua Dukes.
Buddhism in China.
Confucianism, by Prof. R. R. Douglass.
Things Japanese, by Basil Hall Chamberlain.
Campaigns of N. B. Forrest, by T. Jordan and J. B.
Pryor.

Pryor. Howell's Proverbs in Four Languages. unchinello.

Punchineno, Century War Book, in various styles. Appleton's American Eloquence. Burton, Arabian Nights. Englishman in Paris, recently issued by Appleton.

CHAS. E. HOUGHTON, 64 NEW PARK ST., LYNN, MASS. Bay State Magazine, v. I., nos. 2, 4, 6. Scribner, June, July, 1871; June to Oct., '72. Harper's Mag., June, Oct., Nov., Dec., 1861; June, July, '62; April, May, Sept., '63. L. T. Townsend's The Art of Speech, v. 2.

E. W. Johnson, 649 6TH Avr., N. Y. [Cash.] Schlegel's Philosophy of History. From Dan to Beersheba, Newman. N. Y. Pulpit in Revival of 1858. Exeter Hall Lectures, 20 v.

Arnold's Life of Macaulay.

JAMES KELLY, 23 CLINTON PLACE, N. Y JAMES KELLY, 23 CLINTON PLACE, N. Y. Public Worship, with an intro. by Rev. Daniel March, 16°. Four Years in Spanish Am., Hassanch. N. Y. Illus. Catalogue of Centennial Exhibition, by T. Bentley, from pt. 2t to end.
Fullerton and Cattite, Perfection of Small Differences. Ives, Bible Doctrine of the Soul. Phila.
Hall, W. W., Health and Disease.
Operations French Fleet Under Comte de Grasse. N. Y., 1864.

Y., 1864. Am. Bibliopolist, complete set.

W. H. LAMBERT, MUTUAL LIFE BLDG., PHILA., PA. Brown, Thackeray, Vest-Pocket Ser. Boston, 1877. Watt, Great Novelists. Edinburgh, 1880. Dawson, Biographical Lectures. London, 1886. Griswold, Home Life of Great Authors. Chicago, 1887.

LEGGAT BROS., 81 CHAMBERS ST., N. Y.

Thompson's Long Island, 1-v. ed. W. H. LOWDERMILK & Co., WASHINGTON, D. C. [Cash.] Spirit of '76.

Gerard, the Lion-Killer.

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A. C. McClurg & Co., 117 Wabash Avr., Chicago, 1LL, Adams, Democracy and Monarchy in France.
Alexander, Forging the Fetters, Leisure Hour Ser.
American Home Book. Putnam.
Americal Journal of Psychology, complete set.
Atlantic Monthly, complete set.
Baker, The New Timothy, cl.,
Bancroft, Pacific States, 39 v.
Barnard, Co-operation as a Business.
Belcher, Mutineers of the Bounty.
Bishop, Pictures from English History.
Black, Storage and Transportation.
Brenda, Nothing to Nobody.
Brown, American Family in Germany.

#### BOOKS WANTED .- Continued.

A. C. McClurg & Co.—Continued.

Browne, Land of Thor, 2 copies.
Buckle, Civilization, v. 3. Longmans.
Chamberlain, Spanish Treaty.
Cinq Mars, 2 v., large pap.
Clarke, Elder and Younger Booth.
Clement, Charlotte Cushman.
Codman, Solution of the Mormon Problem.
Comstock, Civil Service in the U. S.
Cox, Free Land and Free Trade, 2 copies.
Douglas, Lucia, Her Problem.
Drake, Nooks and Corners of New England Coast.
Elliott, Bassett Claim.
Eytinge, Ball of the Vegetables.
Field, Charles Albert Fechter.
Footet, Taxation of Elevated R. R.
Franklin, Works, 10 v. Putnam.
Fuller, Uncle John's Flower-Gatherers.
Gibbons, Physics and Metaphysics of Money.
Godwin Cyclopedia of Biography.
Habberton, Worst Boy in Town.
Hall, Animal Sagacity.
Hamilton, Works, 9 v. Putnam.
Hamilton, Gail, First Love Is Best.

"Red Letter Days.
Harland, A Gallant Fight.
Hauff, Little Mook.
Hawen, Modern Polite Literature in Germany. Boston, 1836.
Hawthorne, Scarlet Letter. Boston, 1857. A. C. McClurg & Co .- Continued.

1836. Hawthorne, Scarlet Letter. Boston, 1857. Higginson, English Statesmen.

1836.
Hawthorne, Scarlet Letter. Boston, 1857.
Higginson, English Statesmen.
Hinton, English Radical Leaders.
Isham, Pishery Question.
Jaques, Ericsson's Destroyer.

"Heavy Ordinance for National Defence.
"Torpedoes for National Defence.
"Torpedoes for National Defence.
"Old South and New.
Kieley, Lincoln and Stanton.
"Old South and New.
King, French Leaders.
Kirkman, Care of Cash by Agents.
"Transportation Systems.
"Handbook of Freight Accounts.
"Passenger Traffic Accounts.
Landseer, Quadrupeds of North British America.
Le Duc, Story of a Fortress.
Leslie, Household Angel.
Life and Letters of Madame Swetchine.
Lossing, The Hudson from the Wilderness to the Sea.
Markham, Around the Yule Log, 2 copies.
McMillan, Elective Franchise in U. S.
Morse Genealogy.
Musset, Mr. Wind and Madam Rain.
Noble, Eunice Lathrop, Spinster.
Parker, Critical and Miscellaneous Writings.
Perkins, The Devil Puzzlers.
Pool, Vacation in a Buggy,
Poole, Among the Sioux of Dakota.
Popular Science Monthly, complete set.
Rathbone, Protection and Communism.
Renter, Seed-Time and Harvest.
Roe, Forging Their Chains.
Sola, American Girls' Four Years in Boys' College.
Sterne, Defective and Corrupt Legislation.
Swing, Truths for To-Day, 2 v.
Taylor, Attractions of Language.
Utica, N. Y., 1842.
The Little Dreamer.
Tuttle, German Political Leaders, 2 coples.
Upham, Madam Guyon.
Weeks' Manufacture of Coke

Tuttle, German Political Leaders, 2 coples. Upham, Madam Guyon. Weeks, Manufacture of Coke. Whiton, Evolution of Revelation.

John Macfarland, 153 Woodward Ave., Detroit, Mich McPherson's Handbook for 1886. Old Naumkeog, by Webber. Clements' Egypt. Browning's Letters to Horne, Mem. by Stoddard. Massen, Carlyle Personally and His Writings. Tribune Mem. Addresses and After-Dinner Speeches.

LAWSON McGHEE LIBRARY, KNOXVILLE, TENN. Allibone's Critical Dictionary, v. 3, the old ed. Winsor's Narrative and Critical History of America, v. 1.

S. F. McLean & Co., 13 Cooper Union, N. Y. [Cash.] Any book defining laws governing practice of medicine

in the various States.

Stevens' History of Methodism, v. 2.

De Quincey's Autobiographic Sketches.

Phelips' Theory of Preaching.

Wesley's Sermons, complete.

Autobiography of Madame Guyon, tr. from French by

Metcal' Metcalf.

Cooper's Two Admirals, v. 1, 12°. Phila., 1842.

MILLER'S OLD BOOKSTORE, 196 LA SALLE ST., CHICAGO, ILL. [Cash.]
Harper's Weekly, Jan. 5, 1861; Dec. 19, 1863; Oct. 29,

1864.

Religio-Philosophical Journal, complete files for 1877, 1878, pub. in Chicago.

Kirk's Charles the Bold, v. 3, 8°. Lippincott & Co.

Mirchell's, 830 B'way, N. Y. Walker's The Three Spaniards. Circa 1803. A Platforme of Church Discipline. 1649. Leaves of Grass, folio. Greg's U. S., 2 v.

Autograph letters, good prices.

Autograph letters, good prices.

D. N. MORRISON, 4210 ELM AVE., PHILA., PA. [Cash.]
Wrightson's History of Modern Italy, 1789-1852.
Lewes' Life of Robespierre, 1759-94.
Arminius Vambery's Hist. of Bokhara, from Earliest
Period to 1871.
Simson's Gypsies.
Mille's Hypnotism.

J. H. OSBORN, 95 VAN HOUTEN ST., PATERSON, N. J. Harper's Mag., Feb., 1886. Shadwell's Plays. Catalogue of Ives Sale, with prices, and other priced

catalogues.

PETER PAUL & BRO., BUFFALO, N. Y. Xenophon, best English eds. Society Verse. Benjamin. Hopkins' History of the Confessional. Rochester Knockings, pamphlet pub. by Derby, Buffalo.

PORTER & COATES, 900 CHESTNUT ST., PHILA., PA.
Operations Carried on at the Pyramids of Gizeh in 1837, by Col. H. Vyse, 3 v.
O'Callaghan's Bibles.

RISSER & Co., 248 Yonge St., Toronto, Canada. Lessons from My Masters, by Peter Bayne. Graffiti d'Italia, by W. W. Story. Tennysoniana, Notes in the Early Poems of A. and C.

Chesterfield's Letters, good old ed.

C. A. ROHDE CO., 300 3D ST., MILWAUKEE, WIS. Grant's Memoirs, bd. Lossing, History of the U. S., bd. Bryant, Picturesque America, bd.

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